

February 09, 2024

To: Whom It May Concern,

It is my pleasure to recommend Andrey Glushchenko, who reported directly to me as Project Director at Exaterra Ltd. Andrey consistently proved himself to be a highly capable and results-driven professional, bringing a unique combination of technical expertise and project management skills.

At Exaterra, Andrey was responsible for overseeing the development of both our high-performance L2/L3 network switches and the embedded software for them (Network Operating Systems). His ability to coordinate complex hardware and software projects was key to our success. He worked seamlessly with engineers, developers, and external partners to ensure projects were completed on schedule and aligned with business objectives.

One of Andrey's greatest strengths is his structured and pragmatic approach to problem-solving. He effectively navigated challenges, managed risks, and ensured that all stakeholders remained informed and engaged. His leadership skills allowed him to keep teams motivated and focused on achieving strategic goals.

Andrey also demonstrated strong financial and resource management skills, ensuring that budgets were adhered to and that every project milestone was met efficiently. His ability to balance technical complexities with business priorities made him a valuable member of our organization.

I wholeheartedly recommend Andrey for any senior project management role. His technical knowledge, leadership abilities, and dedication to excellence will be an asset to any company. Please feel free to contact me if you require further information.

exaterra.com

EXATERRA LTD

Sincerely,

Eddie Preskovsky

**VP RnD** 

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